HADDASAH, THE WOMEN"S ZIONIST ORGANIZATION OF AMERICA, INC.
Consolidated
STATEMENT OF FUNCTIONAL EXPENSES
For the Twelve Months Ending December 31, 2016

	Program Services								Supporting Services				
	Education & Research	Medical Services	Household & Technical	Magazine	Membership Services	Communication and Marketing	Grants and Allocations	Young Judaea	Total	Fundraising	Mgnt and Genl	Total	Total Expenses
Salaries	$488,871			$632,339	$3,244,234	$1,847,503			$ 6,212,947	$4,825,272	$4,366,132	$9,191,404	$15,404,351
Other Fees	2,850				5,503				8,353	132,540	109,071	241,611	249,964
Pension plan contribution	32,159			48,928	250,762	67,597			399,446	334,606	385,931	720,537	1,119,983
Employee benefits	84,409			127,449	654,026	176,055			1,041,939	854,884	934,809	1,789,693	2,831,632
Payroll taxes	33,847			51,873	264,841	71,285			421,846	337,843	402,152	739,995	1,161,841
Other Personnel Costs					185,158	50,191			235,349	318,199	79,316	397,515	632,864
TOTAL SALARIES AND RELATED EXPENSES	$642,136	$0	$0	$860,589	$4,604,524	$2,212,631	$0	$0	$8,319,880	$6,803,344	$6,277,411	$13,080,755	$21,400,635
Grants							601,504	453,909	1,059,863			$ -	$ 1,059,863
Professional fees	4,450			58,736	16,740	119,333	2,069,372		2,534,071	641,541	1,506,267	2,147,808	4,681,879
Membership services and related costs	269,890				2,522,148	(28,417)	10,000		2,503,731	12,127		12,127	2,515,858
Printing and publications	54,578			651,312	58,087	89,148	14,082		867,207	604,443	37,019	641,462	1,508,669
Postage, shipping and fulfillment	16,379			268,967	7,955	368	1,147	520	295,336	176,852	263,061	439,913	735,249
Supplies	7,628			395	7,459	513	27		16,022	31,103	117,714	148,817	164,839
Telephone and fax	2,806			907	23,983	5,398	6,605	592	40,291	42,546	175,513	218,059	258,350
Occupancy, security and utilities					570,354	29,703			600,057	125,020	2,167,683	2,292,703	2,892,760
Equipment rental and maintenance					6,529				6,529	2,180	266,053	268,233	274,762
Conferences, meetings, and conventions	881,348			1,295	51,592	7,128	679	785	942,827	229,589	193,477	423,066	1,365,893
Travel expenses	157,484			5,008	208,474	50,164	363,316		784,446	330,833	332,801	663,634	1,448,080
Public relations and communication	36,990			3,051	7,973	610,776	1,000	1,459	661,249	231,600	744,789	976,389	1,637,638
Program and development	957				25,000				25,957		22,739	22,739	48,696
Insurance						9,547			-	1,022	558,390	559,412	559,412
Depreciation									9,547	1,698	1,033,425	1,035,123	1,044,670
Bad debts expense									-		(3,815,345)	(3,815,345)	(3,815,345)
Other	90,864			11,481	19,100	84,761	115,119		321,325	220,597	123,145	343,742	665,067
HMO	64,438,569	511,740,163							576,178,732		70,008,744	70,008,744	646,187,476
Overhead Allocation	1,294,182								1,294,182	1,377,548	(2,671,729)	(1,294,181)	1
TOTAL EXPENSES	$67,898,261	$511,740,163	$0	$1,861,741	$8,129,918	$3,191,053	$3,182,851	$457,265	$596,461,252	$10,832,043	$77,341,157	$88,173,200	$684,634,452